

TRATON CREDIT UPDATE PRESENTATION



AGENDA

1. TRATON Overview
2. Snapshot – financial performance
3. Financing & rating
4. Contact details

DISCLAIMER (1/2)

IMPORTANT: You must read the following before continuing.

This document has been prepared for information purposes only. This presentation is not a prospectus or final terms for the purposes of Regulation (EU) 2017/1129 and does not constitute an offer or an invitation to subscribe for or to purchase any securities of Volkswagen AG, TRATON SE, or any company of the TRATON GROUP (TRATON SE, together with its consolidated subsidiaries, the “TRATON GROUP”) in any jurisdiction. Neither this presentation, nor any part of it, nor the fact of its distribution, shall form the basis of, or be relied on in connection with, any contractual commitment or investment decision in relation to the securities of Volkswagen AG, TRATON SE, or any company of the TRATON GROUP in any jurisdiction, nor does it constitute a recommendation regarding any such securities. It is furnished solely for your information, should not be treated as giving investment advice and may not be printed, downloaded or otherwise copied or distributed.

The information contained in this presentation is not to be viewed from, or for publication, release or distribution in, the United States of America (the “United States”), Japan or Singapore and does not constitute an offer of securities for sale in any of these jurisdictions. The securities referred to herein have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the “Securities Act”), and may not be offered or sold without registration thereunder or pursuant to an available exemption therefrom. The TRATON GROUP does not intend to register any portion of the offering of the securities referred to herein in the United States or to conduct a public offering of the securities referred to herein in the United States. This document may only be distributed in compliance with all applicable laws, and persons obtaining possession of this document should familiarize themselves with, and adhere to, the relevant applicable legal provisions. A breach of these restrictions may constitute a violation of US securities laws or of the laws applicable in other jurisdictions.

This presentation must not be construed as an offer or invitation or recommendation to purchase or sell or subscribe for, or a solicitation of any offer to purchase or subscribe for, any securities of Volkswagen AG, TRATON SE, or any company of the TRATON GROUP, in any jurisdiction and this presentation does not purport to contain all of the information that may be required to evaluate any investment. If any such offer or invitation is made, it will be done so on the basis of information contained in the base prospectus and any supplement thereto published in relation to such offering (together the “Prospectus”) in combination with the relevant final terms relating to such securities and subject to compliance with the offer and distributions restrictions therein and any decision to purchase or subscribe for any securities pursuant to such offer or invitation should be made solely on the basis of such Prospectus and the relevant final terms and not this presentation. Should the TRATON GROUP pursue an offering of securities, the applicable final terms for such securities, when published, will be available on the website of the Luxembourg Stock Exchange (www.LuxSE.com) together with the Prospectus.

This presentation contains certain alternative performance measures that are not recognized under IFRS. They may not be comparable to other similarly titled measures of other companies and should not be considered as substitutes for the information contained in financial statements. All features in this presentation are current at the time of publication but may be subject to change in the future. The TRATON GROUP disclaims any obligation to update or revise any statements to reflect future events or developments. Statements contained in this presentation regarding past events or performance should not be taken as a guarantee of future events or performance. Prospective recipients should not treat the contents of this presentation as advice relating to legal, taxation or investment matters, and are to make their own assessments concerning such matters and other consequences of a potential investment in the TRATON GROUP and its securities, including the merits of investing and related risks.

DISCLAIMER (2/2)

IMPORTANT: You must read the following before continuing.

This presentation contains certain Environmental, Social and Governance ratings (“ESG Ratings”), which assess the TRATON GROUP’s exposure to Environmental, Social and Governance (“ESG”) risks and the related management arrangements established to mitigate those risks. ESG Ratings are a statement of opinion, not a statement of facts. They provide an opinion on certain environmental, social and related sustainability considerations. They are no recommendation by the TRATON GROUP or any other person to purchase or sell or subscribe for or any solicitation of any offer to purchase or subscribe for any securities referred to herein in any jurisdiction. ESG Ratings are not indicative of the TRATON GROUP’s current or future operating or financial performance, or any future ability to service the securities referred to herein and are only current as of the dates on which they were initially issued. ESG Ratings may vary as the methodologies or criteria used to determine ESG Ratings differ. Currently, the providers of such ESG Ratings are not subject to any regulatory or other similar oversight in respect of their determination and award of ESG Ratings. Prospective investors must determine for themselves the relevance of ESG Ratings information contained in this presentation in making their investment decision.

This presentation contains forward-looking statements and information on the business development of the TRATON GROUP. These statements and information are based on assumptions relating in particular to the TRATON GROUP’s business and operations and the development of the economies in the countries in which the TRATON GROUP is active.

The TRATON GROUP has made such forward-looking statements on the basis of the information available to it and assumptions it believes to be reasonable. The forward-looking statements and information may involve risks and uncertainties, and actual results may differ materially from those forecasts. If any of these or other risks or uncertainties materialize, or if the assumptions underlying any of these statements prove incorrect, the actual results may significantly differ from those expressed or implied by such forward-looking statements and information. The TRATON GROUP will not update this presentation, particularly not the forward-looking statements. The presentation is valid on the date of publication only.

Certain financial information and financial data included in this presentation are preliminary, unaudited, and may be subject to revision. Due to their preliminary nature, statements contained in this presentation should not be unduly relied upon, and past events or performance should not be taken as a guarantee or indication of future events or performance. Financial figures might be translated from different currencies, using the exchange rate prevailing at the relevant date or for the relevant period that the relevant financial figures relate to.

The percentage figures shown may be subject to rounding differences. Due to different proportions and scaling in graphs, data shown in different graphs are not comparable.

1. TRATON OVERVIEW

WE'RE A TRANSPORTATION POWERHOUSE ...

With its brands Scania, MAN, International, and Volkswagen Truck & Bus, TRATON SE is the holding company of the TRATON GROUP and one of the world's leading commercial vehicle manufacturers. The product portfolio comprises trucks, buses, and light-duty commercial vehicles. The TRATON GROUP also offers its commercial vehicle customers a broad range of financial services.

Our purpose is:

"Transforming Transportation Together. For a sustainable world."



... WITH FOUR STRONG BRANDS UNDER ONE ROOF



- Proud leader in **premium transport solutions, specializing in heavy-duty trucks** with an array of tailored services and applications
- Empowers business partners and customers through strong, trusted collaboration and a firm commitment to guiding them through the shift to fossil-free transportation
- Serves markets across **Europe, North and South America, Asia, Africa, and Oceania** with a global footprint



- A strong German heritage brand, operating internationally across **Europe, Asia, the Middle East, Africa, and South America**
- MAN's USP is its **extensive range of transport solutions**, from light commercial to durable construction vehicles and heavy-duty trucks
- What truly sets MAN apart is its unwavering commitment to its customers, constantly striving to optimize their businesses and adapt to the dynamic changes in their requirements



















- High-performance manufacturer of **trucks and buses**
- International's North American roots date back to the 1800s, when its predecessors pioneered mechanized harvesting. Today, International offers comprehensive mobility solutions for **North America**
- Key strengths include its vast dealer network, deep industry expertise and exceptionally strong and loyal customer relationships
- Formerly Navistar, International is now moving into its next chapter under the new overarching brand



Truck
Bus

- Stands for unparalleled value-for-money solutions. Its core competence is vehicles that are robust, reliable, and efficient – tailored to meet the unique conditions of **emerging growth markets** and the specialized applications required there
- Strong presence in **South America, Mexico, Africa, and Asia** underlines its adaptability and commitment to meeting the specific needs of its customers in these dynamic regions

OUR BRANDS OPERATE ACROSS KEY COMMERCIAL VEHICLE MARKETS

TRATON Operations			 SCANIA	 MAN	 INTERNATIONAL	 Truck Bus
Home base			Europe and Brazil	Europe	North America	Brazil
Unit sales (k) FY 2024	Total	334	102	96	91	46
Trucks						
Buses						
Vans						

PRODUCTION SITES SPAN AROUND THE GLOBE



Commercial vehicle brands

4

Countries¹

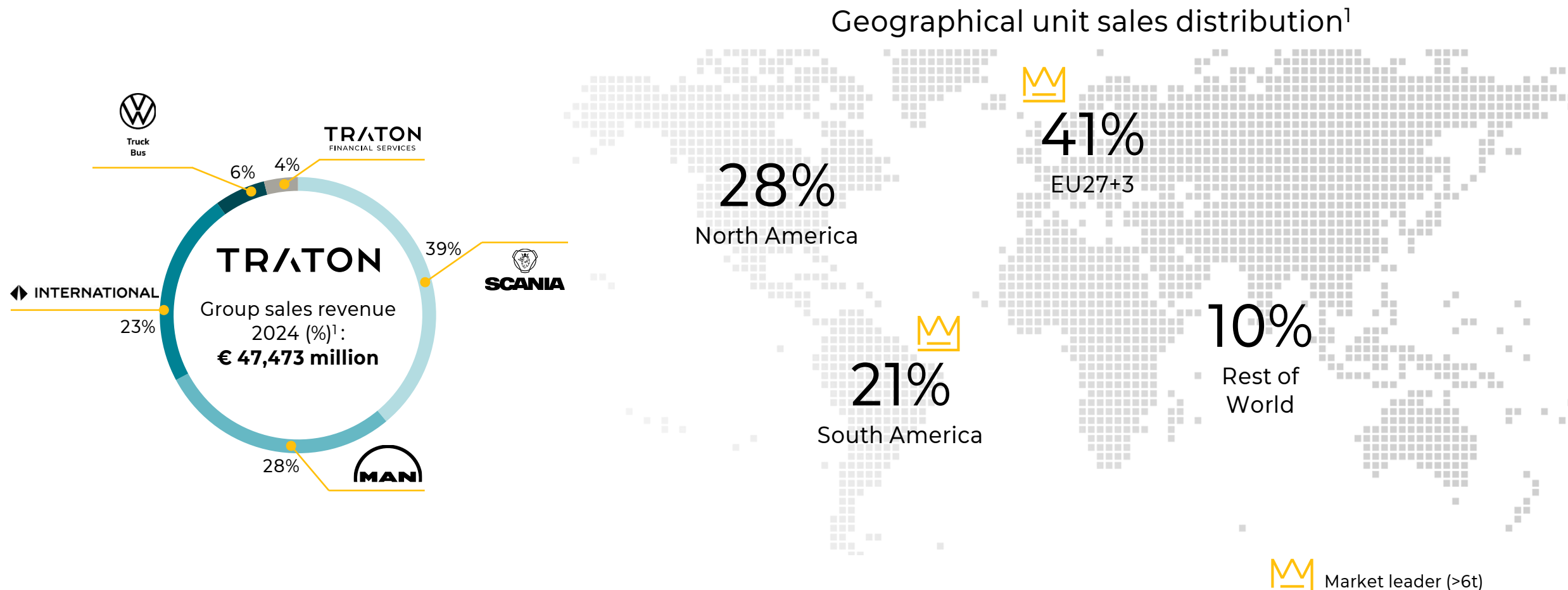
12

Production sites

25

¹ Number of countries where the TRATON GROUP has production sites. In addition, our brands Scania, MAN, International, and Volkswagen Truck & Bus also have regional product centers, assembly sites, sales offices, and research & development facilities in many countries around the world.

... WITH A WELL-DIVERSIFIED REGIONAL AND BRAND MIX



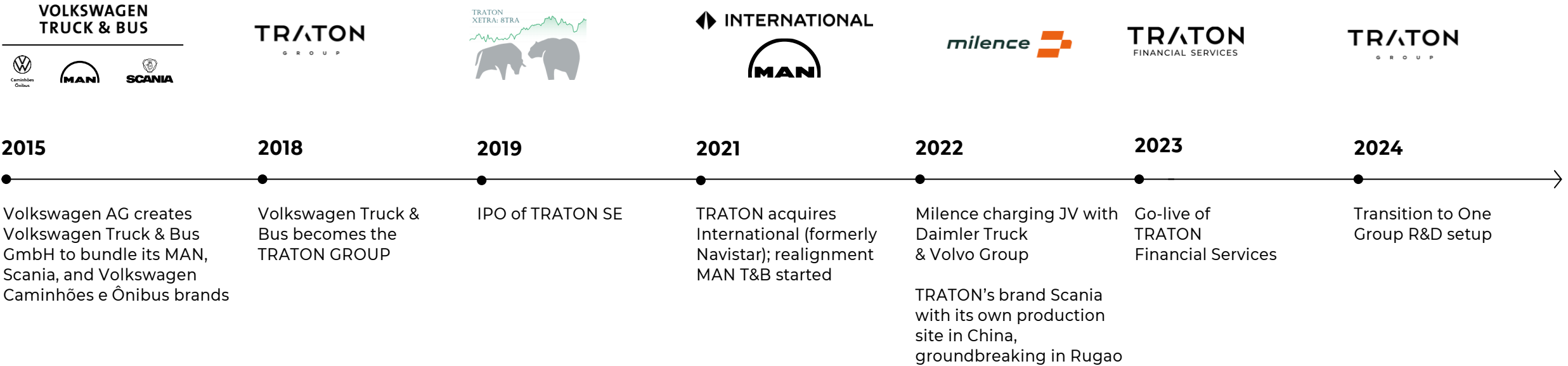
¹ Share of TRATON GROUP unit sales 2024, rounded

WE ARE ADDING CHINA TO OUR INDUSTRIAL SYSTEM FOR ASIAN GROWTH

- **Largest commercial vehicle market globally** offering growth opportunities
- Investing into a local production facility, R&D setup and supplier base **enabling growth of our global industrial system**
- Benefitting from **local technology developments**
- **Construction progress according to plan**, with the ambition to start official production at the end of 2025

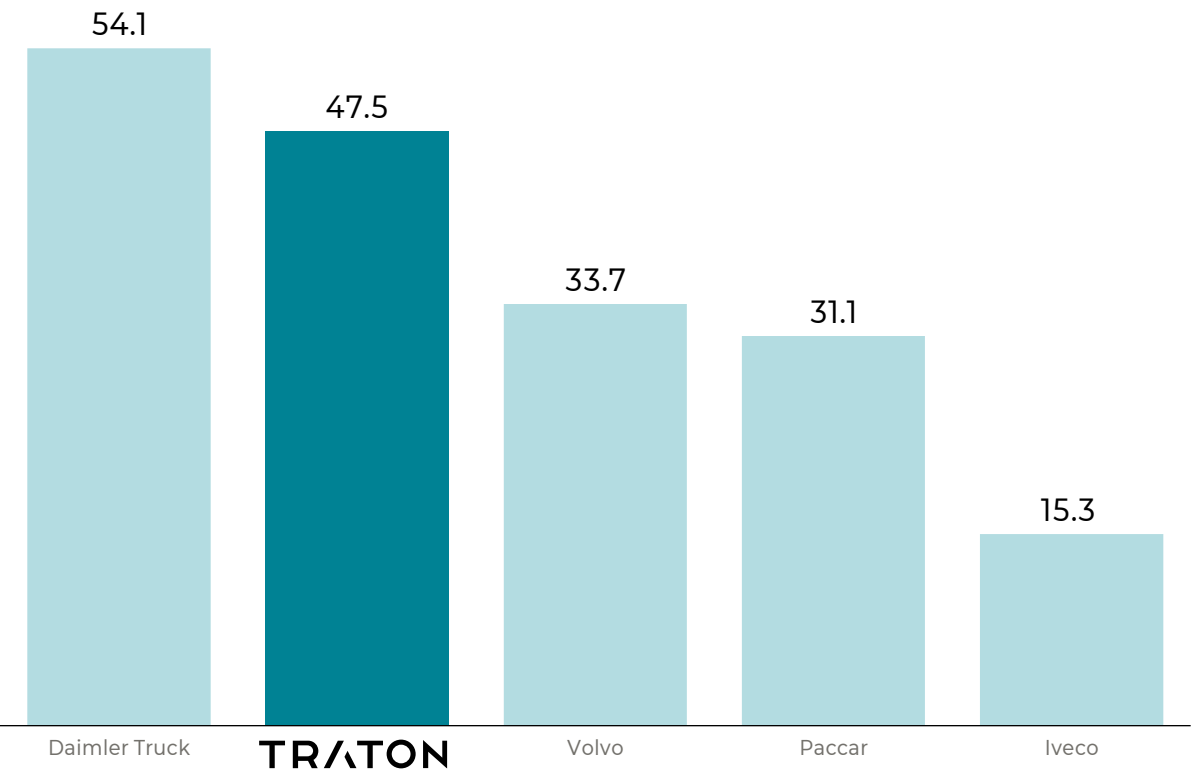


KEY MILESTONES ON THE TRATON WAY FORWARD



TRATON IS ONE OF THE LARGEST GLOBAL TRUCK & BUS PRODUCERS ...

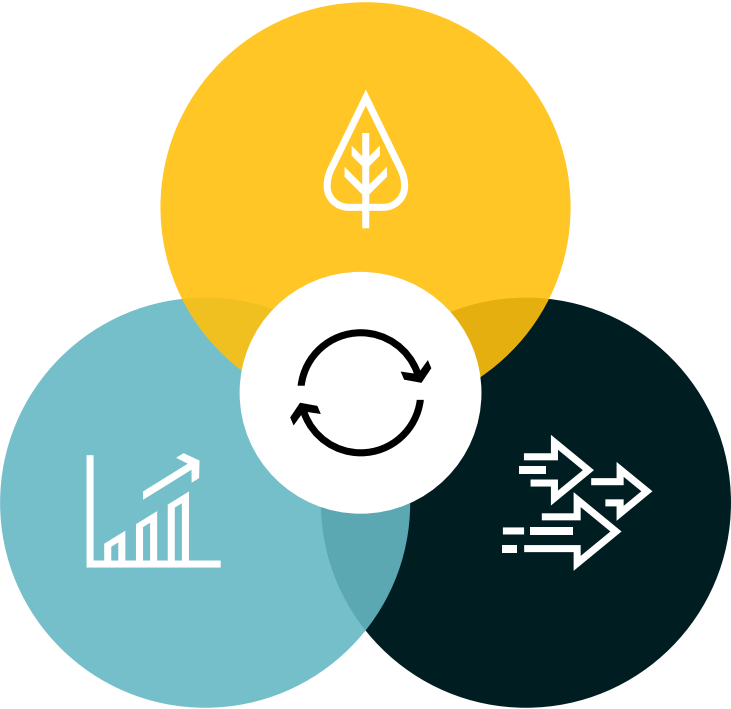
Sales revenue FY 2024 (€ bn)



Note: For Volvo only business segments Trucks & Buses are included.
Source: Company data, own calculations.



THE TRATON WAY FORWARD TRANSLATES INTO A LONG-TERM VISION FOR THE GROUP



All four elements of the TRATON Way Forward are interconnected, making it possible for the TRATON GROUP to pave the way toward a sustainable future.

	Responsible Company	The TRATON GROUP and its portfolio brands are committed to becoming more sustainable, focusing on several areas, including decarbonization and battery electric vehicles.
	Value Creation	The TRATON GROUP is optimizing its cost basis, accelerating growth in the US, and enforcing operations in China while maintaining focus on customer needs for each brand.
	TRATON Accelerated!	We have a clear roadmap for our electrified, connected, and automated commercial vehicles. We are developing new business models and strengthening partnerships.
	Strategy Execution	Executing this strategy is critical for the Group's success. Progress is already being made with the new Group functions for R&D and by coordinating purchasing, production, logistics, and building the TRATON Modular System.

OUR SUCCESS IS BUILT ON SUSTAINABLE AND RESPONSIBLE CONDUCT

We focus on three
joint impact areas



Decarbonization

Reduce greenhouse gas
emissions across the value chain
in line with 1.5°C



Circularity

Decouple the use of resources
from our business growth



Human Rights

Respect human rights and
enable a just transition

WE MADE STRATEGIC INVESTMENTS AND ACHIEVED IMPORTANT MILESTONES DURING THE QUARTER

Highlights Q1 2025



The TRATON GROUP and Applied Intuition have formed a strategic partnership to deploy industry-leading vehicle software platforms for all TRATON brands



Under the BeIntelli project, an automated MAN eBus started to operate on the streets of Berlin's city center to demonstrate the functionalities of autonomous public transport



Scania has received the largest order from the Swedish defense administration since the 1980's; the new vehicles will be delivered in 2025-2027

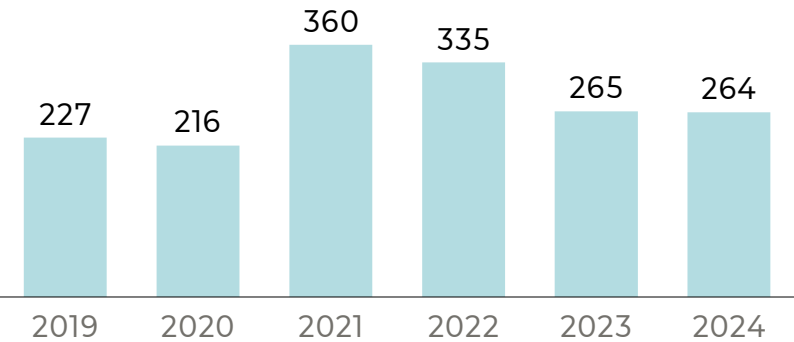


Captive Financing now also available for VWTB and MAN customers in Mexico; TFS also implements MAN financial services businesses as planned in France and Italy

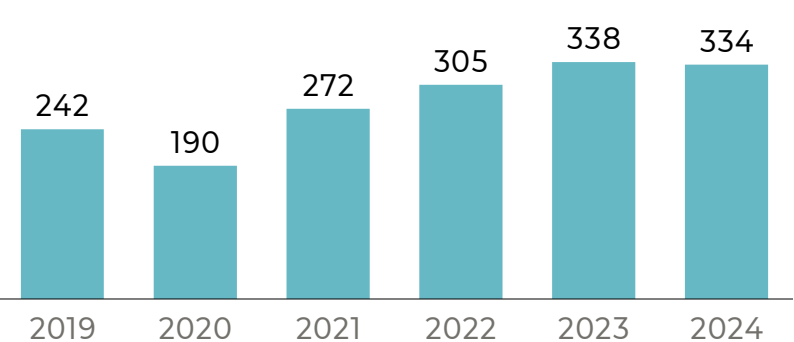
2. SNAPSHOT – FINANCIAL PERFORMANCE

ON A PROFITABLE GROWTH PATH WITH INCREASING SALES AND MARGINS

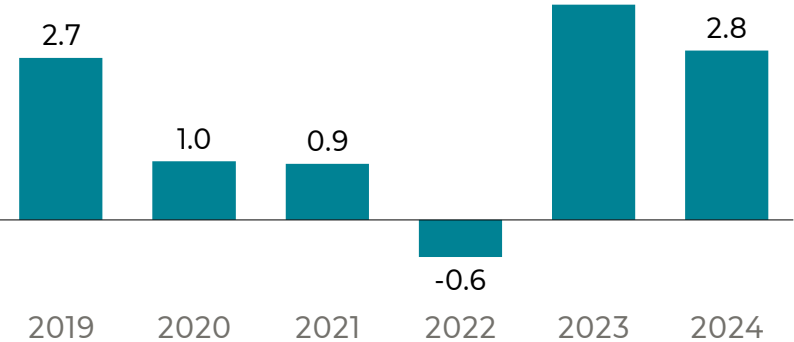
Incoming orders (k units)



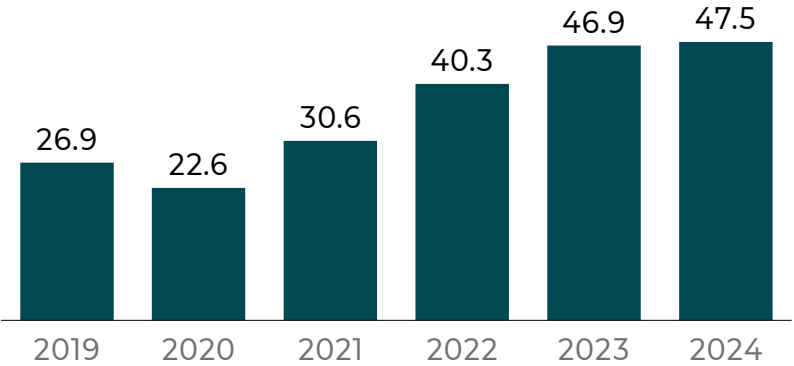
Unit sales (k units)



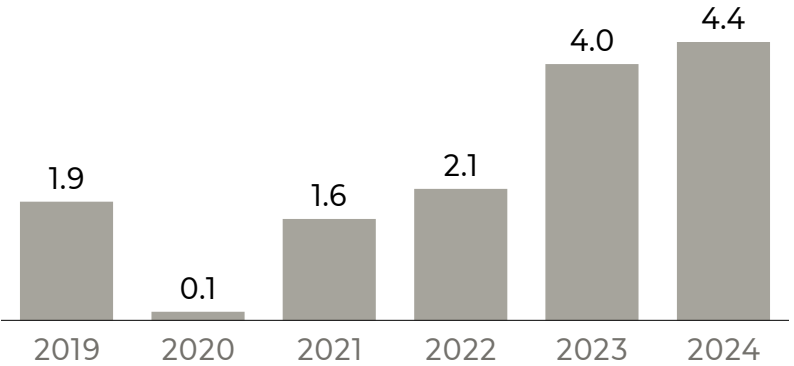
Net cash flow (TRATON Operations; € bn)



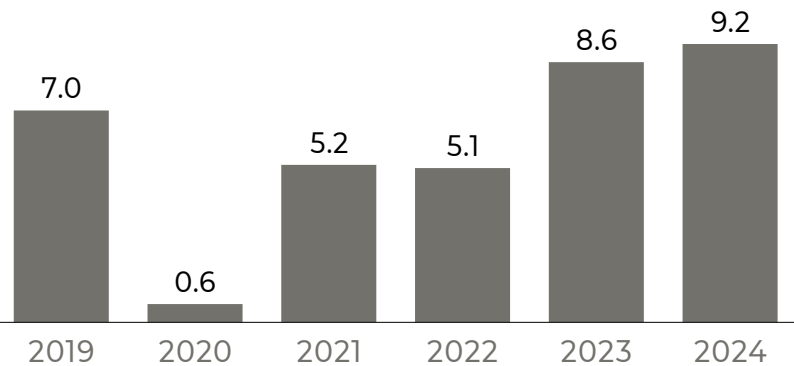
Sales revenue (€ bn)



Adjusted operating result (€ bn)



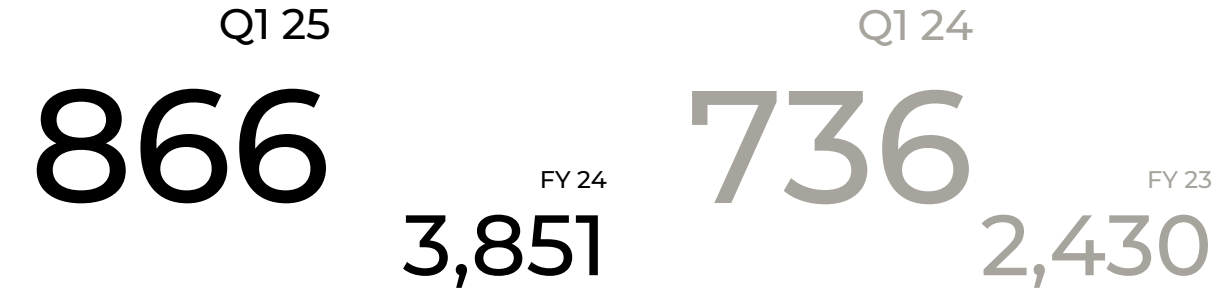
Adjusted return on sales (%)



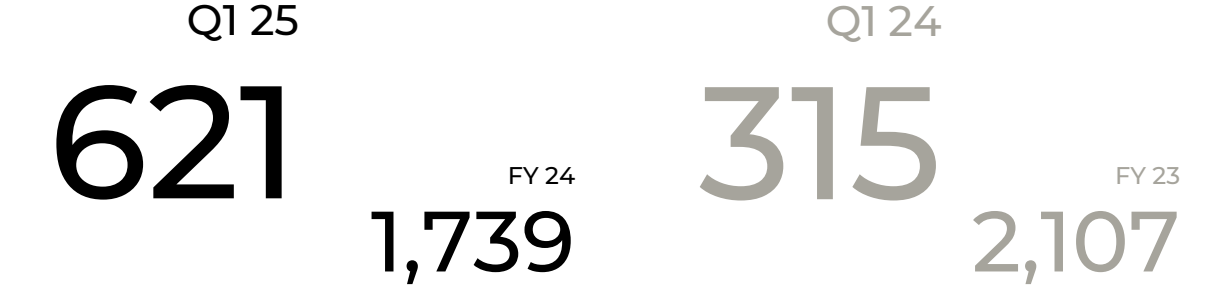
Note: 2021 figures include Navistar/International only for second-half year due to consolidation from July 1, 2021.
The net cash flow figures for 2019 were not adjusted to match the current structure of the TRATON Operations business area but rather correspond to the structure prior to 2021 (Industrial Business).

BEV GROWTH CONTINUES WITH E-TRUCKS RAMPING UP

Incoming orders
of fully electric vehicles (units)



Unit sales
of fully electric vehicles (units)



BOOK-TO-BILL RATIO SLIGHTLY ABOVE 1 AMID MIXED MARKET DYNAMICS ...

Europe:

- Unit sales lower QoQ and YoY due to still declining truck markets with lower registrations
- In contrast, increasing QoQ and YoY truck order intake with a truck b-t-b of 1.3, but still too early to declare a turnaround

North America:

- Truck unit sales down in a declining market; bus sales significantly up compared to Q1 2024 with delayed ramp-up of new school bus model
- Incoming orders decreased due to reduced transportation activities, and customer hesitation/uncertainties about import tariffs, US economy and EPA 2027 emission regulations

South America:

- Unit sales up and incoming orders down in a solid market; Brazil with declining order momentum, Argentina with strong demand

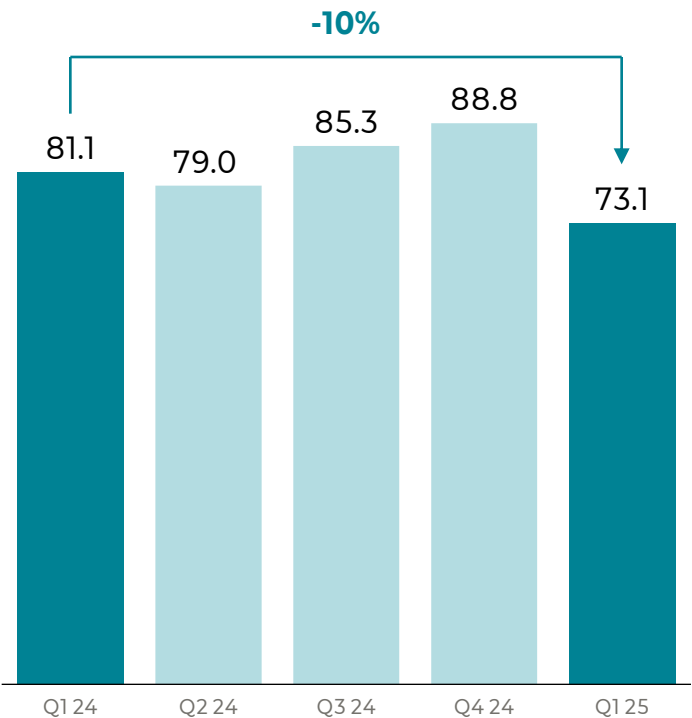
Incoming orders & Unit sales (k units)



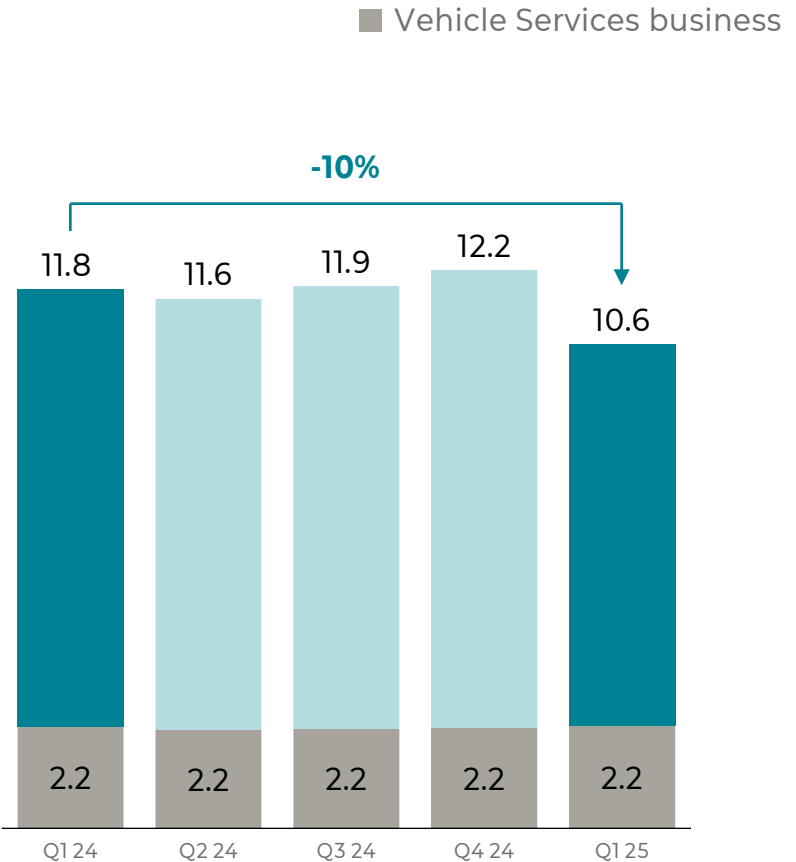
SLOW START FOR UNIT SALES AND REVENUES IN WEAK EUROPEAN AND NORTH AMERICAN MARKETS

- Lower Q1 **unit sales**, driven by:
 - Declining European truck markets impacting MAN and Scania
 - Declining US-market and introduction of Euro VI for trucks in Mexico impacting International, but bus sales significantly up
 - Still growing Brazilian market with positive impact on VWTB
- Q1 **sales revenue** decline, impacted by:
 - Lower unit sales
 - Partly compensated by Vehicle Services business

Unit sales (k units)



Sales revenue (€ bn)

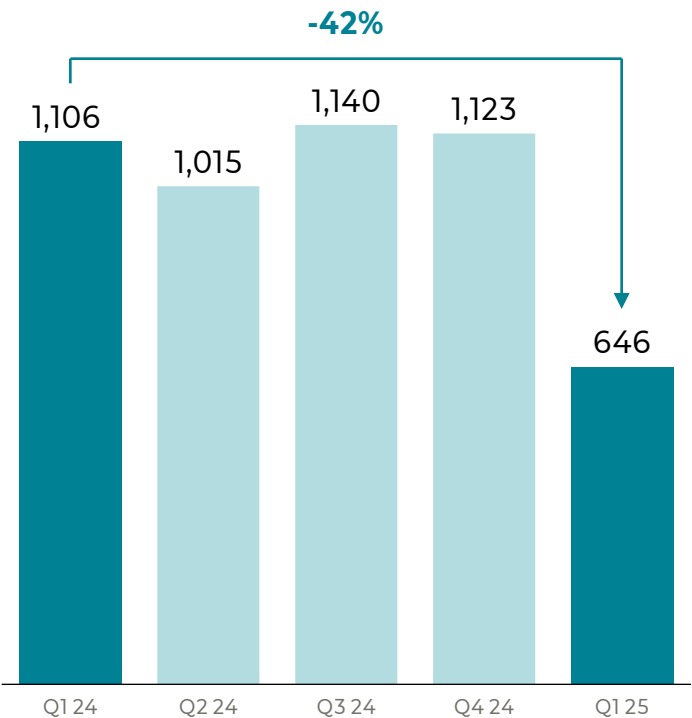


VOLUME AND ADDITIONAL COST EFFECTS LEADING TO LOWER Q1 MARGIN PERFORMANCE ...

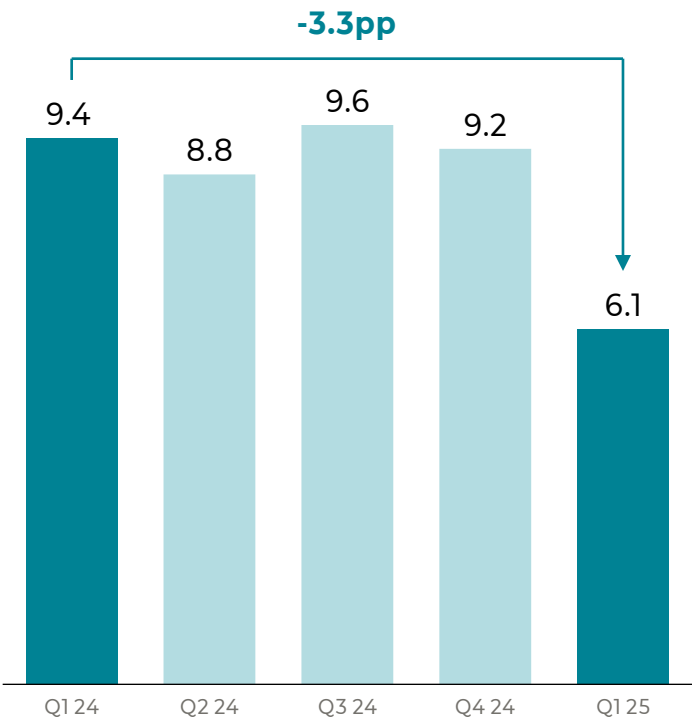
Decreased **adj. RoS** YoY due to:

- Negative volume effects at Scania, MAN and International ...
- ... only partially offset by strong Brazilian business at VWTB.
- Higher R&D costs
- China project costs
- Foreign currency headwinds

Adjusted operating result (€ m)

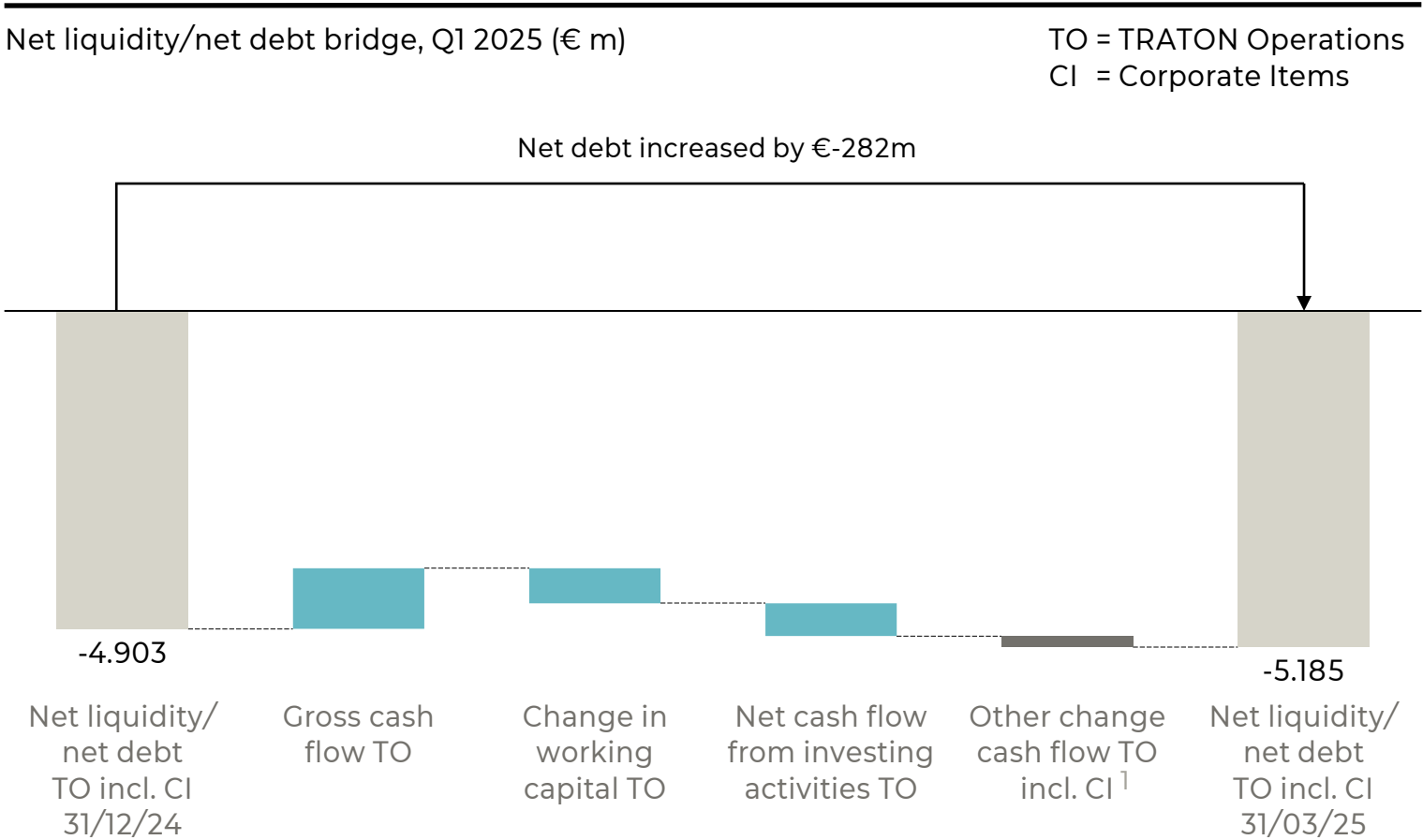


Adjusted return on sales (%)



SLOW START IN 2025 ALSO AFFECTS CASH FLOW AND NET DEBT

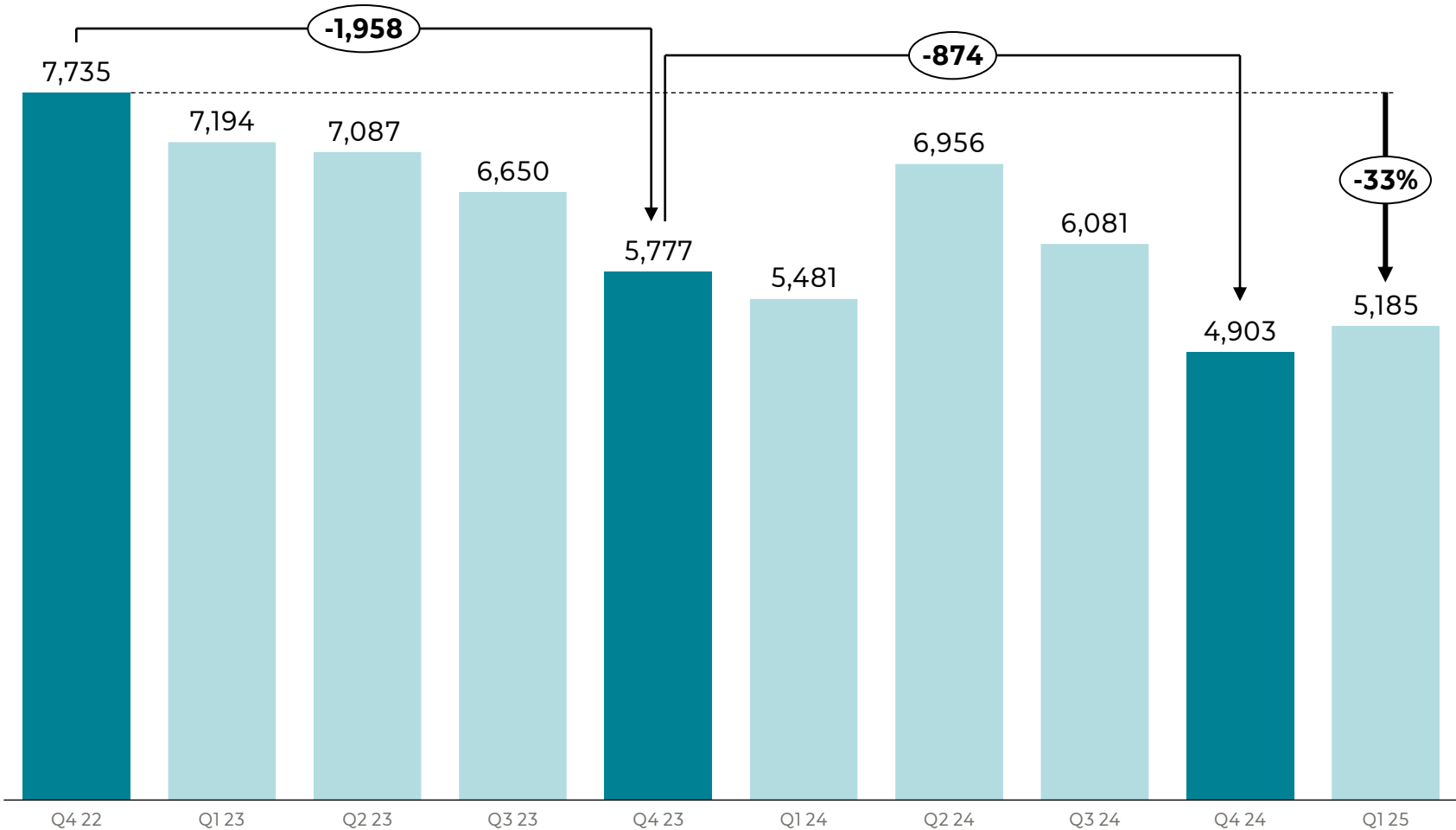
- Net debt of TRATON Operations incl. Corporate Items increased by €282m vs. year-end 2024 mainly due to:
 - Gross cash flow impacted by lower operating performance
 - Working capital build-up mainly driven by increased inventories
 - Investing cash flow, mainly driven by capex and capitalized R&D



¹ Includes internal profit transfers, capital contributions, F/X effects and other changes in CI net liquidity/net debt

TRATON NET FINANCIAL DEBT (TRATON OPERATIONS INCL. CORPORATE ITEMS)



- Net debt clearly on a decreasing path in last two years
- After a decline of ~€2.0bn in net debt in FY2023, net financial debt further reduced by €874m y-o-y in FY2024
- Q1 25 increase of net financial debt driven by lower gross cash flow impacted by lower operating performance and working capital build-up (mainly driven by increased inventories)
- Overall, TRATON is on its path to a net debt free position in its TRATON Operations business including Corporate Items



3. FINANCING & RATING

TRATON FINANCING VIA DEBT CAPITAL MARKETS

SIMPLIFIED OVERVIEW

	CP PROGRAM	EMTN PROGRAM
Program size	€2.5 billion	€18 billion (increased from €12 billion per Q1-25)
Established	September 2023	March 2021
Issuance strategy	up to 1 yr EUR; SEK	<div>Private</div> <div>1 – 2 yrs</div> <div>EUR; flexible currencies</div> <div>Public</div> <div>2 – 6yrs</div> <div>EUR; GBP; SEK; CHF</div>
Guarantor	<div>TRATON SE (TSE)</div> 	
Frequent issuer	<div>TRATON Finance Luxembourg S.A. (TFL)¹</div> 	
Funding	Lean and efficient issuance structure. Funding of General Corporate purposes, in particular Financial Services refinancing and growth	
Credit rating TRATON SE	Short-term ratings available Ratings supported by VW credit ratings	Standard & Poor's Moody's BBB (outlook stable) Baa2 (outlook positive)
ESG rating	ISS ESG has rewarded TRATON with “Prime” status and a “B-” rating (on a scale of A+ to D-) for its sustainable value creation efforts in the machinery sector (as of July 29, 2024)	

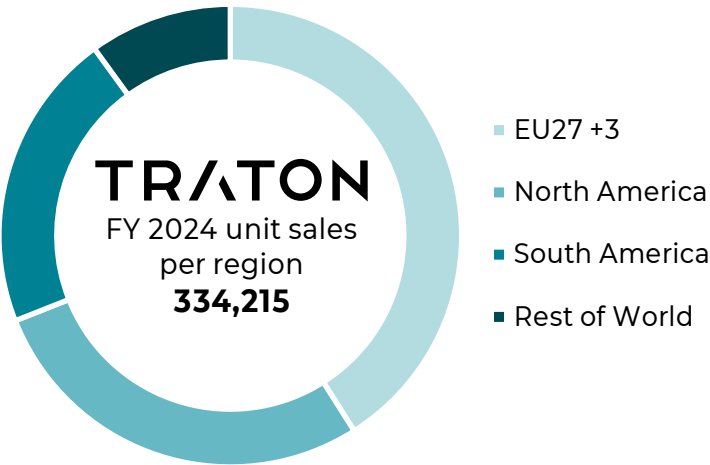
¹ A 100% indirect subsidiary of TRATON SE (via TRATON International S.A.).

TRATON BACKED BY A STRONG SHAREHOLDER STRUCTURE



TRATON AS A STRONG CREDIT WITH STABLE RATING TRAJECTORY

- TRATON with well diversified and „**Satisfactory**“ **Business Risk Profile** (BRP) according to S&P, well in line with relevant truck peers



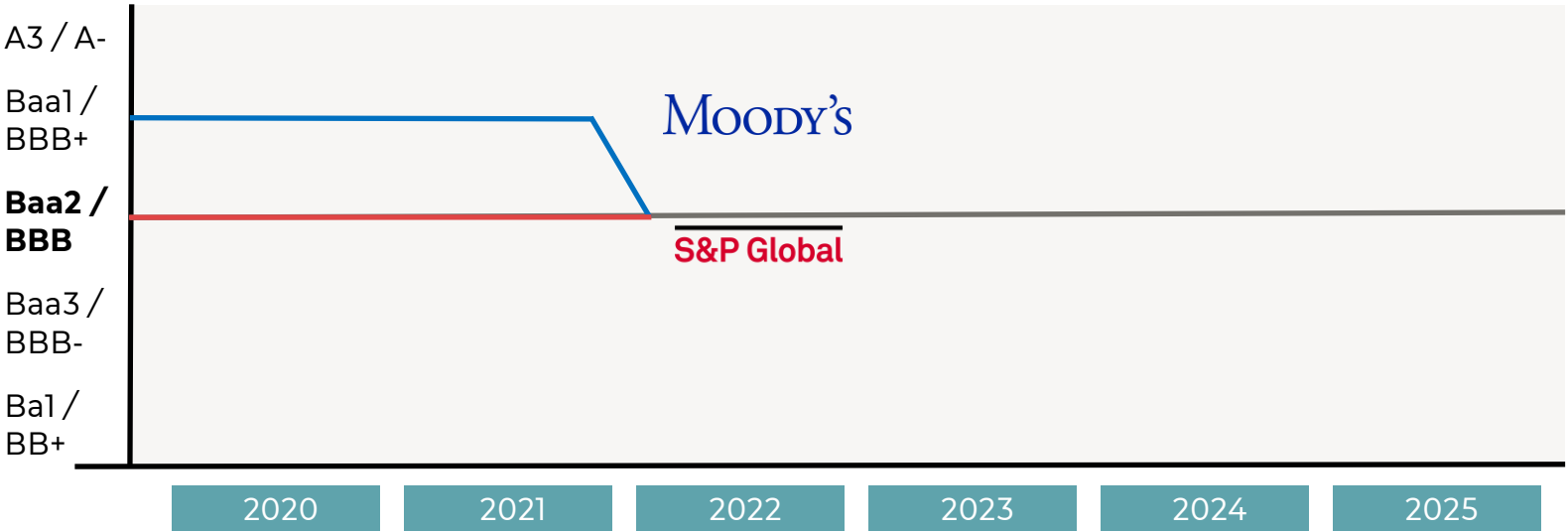
- S&P’s „**Significant**“ **Financial Risk Profile** (FRP) in clear focus with the aim to delever the TRATON industrial business segment

Development of TRATON SE credit ratings

MOODY’S	Baa2	(outlook positive)
S&P Global	BBB	(outlook stable)

TRATON with **strong rating track record** and **rating stability**:

- No rating change under S&P since the rating introduction in June 2020
- Moody’s rating downgrade from Baa1 to Baa2 in April 2022 in light of the successfully concluded acquisition of International Motors (formerly Navistar). Outlook revised from stable to positive per March 2024



MANY DIFFERENTIATORS VERSUS VOLKSWAGEN AND PASSENGER CAR SECTOR

Business

- TRATON as **separate powerhouse for commercial vehicles** within the VW Group
- TRATON with its own truck brands transforming into a **highly synergetic & integrated group**, independently from VW
- **Independent governance**: Two-tier board structure with independence secured via supervisory board composition

Industry

- Passenger car vs truck **industry with different dynamics**
- **Truck sector cyclical, but less volatile** business model due to operational investment requirements by customers
- **Higher expectations for trucks** in terms of lifetime, annual runtime / mileage & transportation capacity
- **B2B not B2C**, therefore Truck as investment good with higher customer retention and TCO focus, yet smaller production volume

Rating

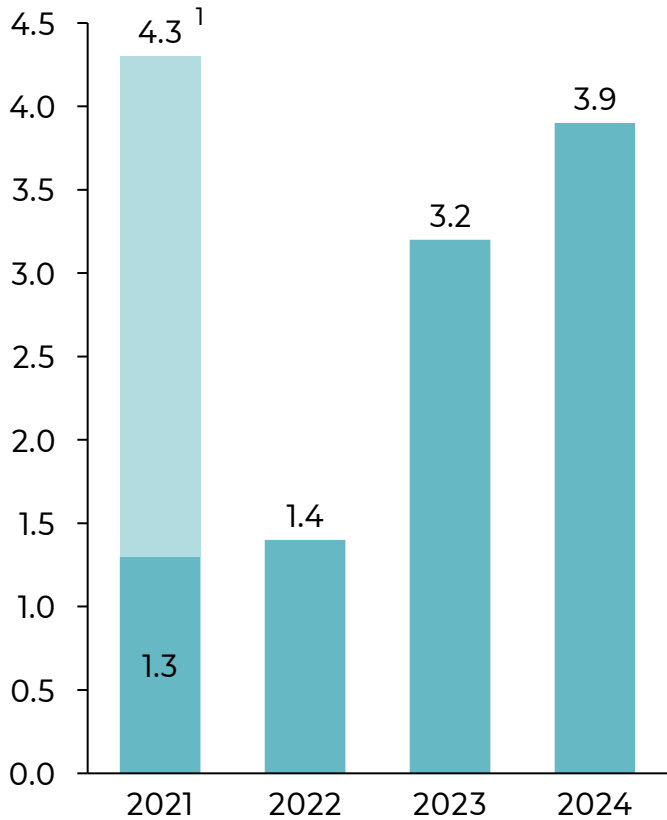
- TRATON **benefits from Volkswagen ratings** in light of the strategic importance of TRATON for VW (S&P) (rating umbrella)
- TRATON is however **not considered “Core” to VW** from a (S&P) rating perspective

Financing

- Independent Group Finance function
- TRATON with **own access to diversified funding via multiple channels** :
 - Stand-alone €4.5 bn syndicated RCF, defining TRATON's 23 core relationship banks
 - Stand-alone debt capital market access via EUR 18 bn EMTN program
 - Proven track record in Schuldschein financing
 - Bilateral funding with external banking partners where required
- **In-house financing and cash pooling structures** within the holding and its brands

RECAP: SUCCESSFUL TRATON BOND FUNDING AND DIVERSIFICATION IN PREVIOUS YEARS

Total bond funding driven by continous growing FS Funding Need



¹ Increased funding driven by International (formerly Navistar) takeover: thereof 1.3bn funding for TRATON Financial Services
² All public transactions executed in the EUR market, 2 out of the 10 tranches listed as private transactions in SEK
³ Average term weighted by volume of the bonds issued

Bonds in 2023: 5 Transactions with 10 Tranches issued





Aggregate Volume (EUR mn equivalent)	Market	Term (Ø years ³)	Publicity
3,219		3.2	Public ²

Bonds in 2024: 7 Transactions with 14 Tranches issued

Volume (mn in respective currency)	Market	Term	Publicity
GBP 450	NEW	5 years	Public
EUR 300		2 years	Private TAP
SEK 5,000	NEW	2 / 5 years	Public
EUR 1,250		3 / 6 years	Public
CHF 500	NEW	3 / 6 years	Public
EUR 500		2 years	Private
SEK 5,000		2 / 4 years	Public
Aggregate Volume (EUR mn equivalent)		Term (Ø years ³)	
3,972		4.5	

CONTINUING TO EXECUTE ON OUR FUNDING STRATEGY IN 2025

Bonds in 2025 ytd.: 4 transactions with 8 tranches issued

Volume (mn in respective currency)	Market	Term	Publicity
EUR 1.200		3 / 6 years	Public
SEK 5.000		2 / 5 years	Public
EUR 100		1 year	Private
CHF 160		3 years	Public
Aggregate Volume (€ bn equivalent) 1,905		Term (Ø years ¹) 3.6	

TRATON's ambitions:



Aim to **de-lever TRATON's industrial business** to support **enhanced TRATON stand-alone capital structure**



Strengthen TRATON's presence as a **frequent issuer** in our relevant capital markets to **fund TRATON Financial Services**



Progressive **opportunistic diversification** into new markets



Engage with investors for an open dialogue and regular updates from the TRATON GROUP

¹ Average term weighted by volume of the bonds issued.



TRATON GROUP – DEBT MATURITY PROFILE AS OF 31-MAR-2025

Major financings

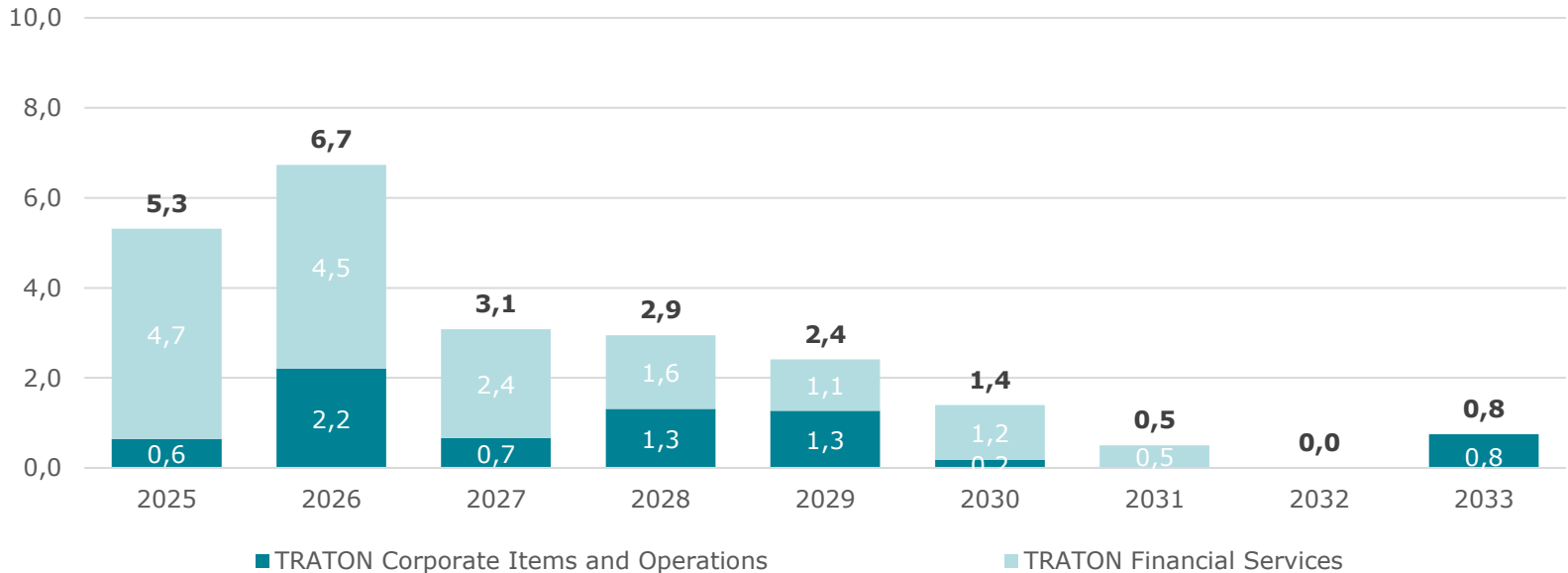
- Total of €11.0bn (equivalent) TFL² Bonds outstanding (tranches of 1.75y to 12y)
- €4.5bn syndicated RCF undrawn
- €350m Schuldschein outstanding (tranches of 5y and 7y)

Debt overview (€ bn)³

TRATON financial debt	23.1
thereof CI/OP	7.0
thereof FS	16.1
Leasing (IFRS 16)	1.2
TRATON financial debt (incl. leasing)	24.3

¹ Excluding €1.1 bn of IFRS 16 financial liabilities.
² TFL = TRATON Finance Luxembourg.
³ CI = Corporate Items, OP = TRATON Operations
FS = TRATON Financial Services.

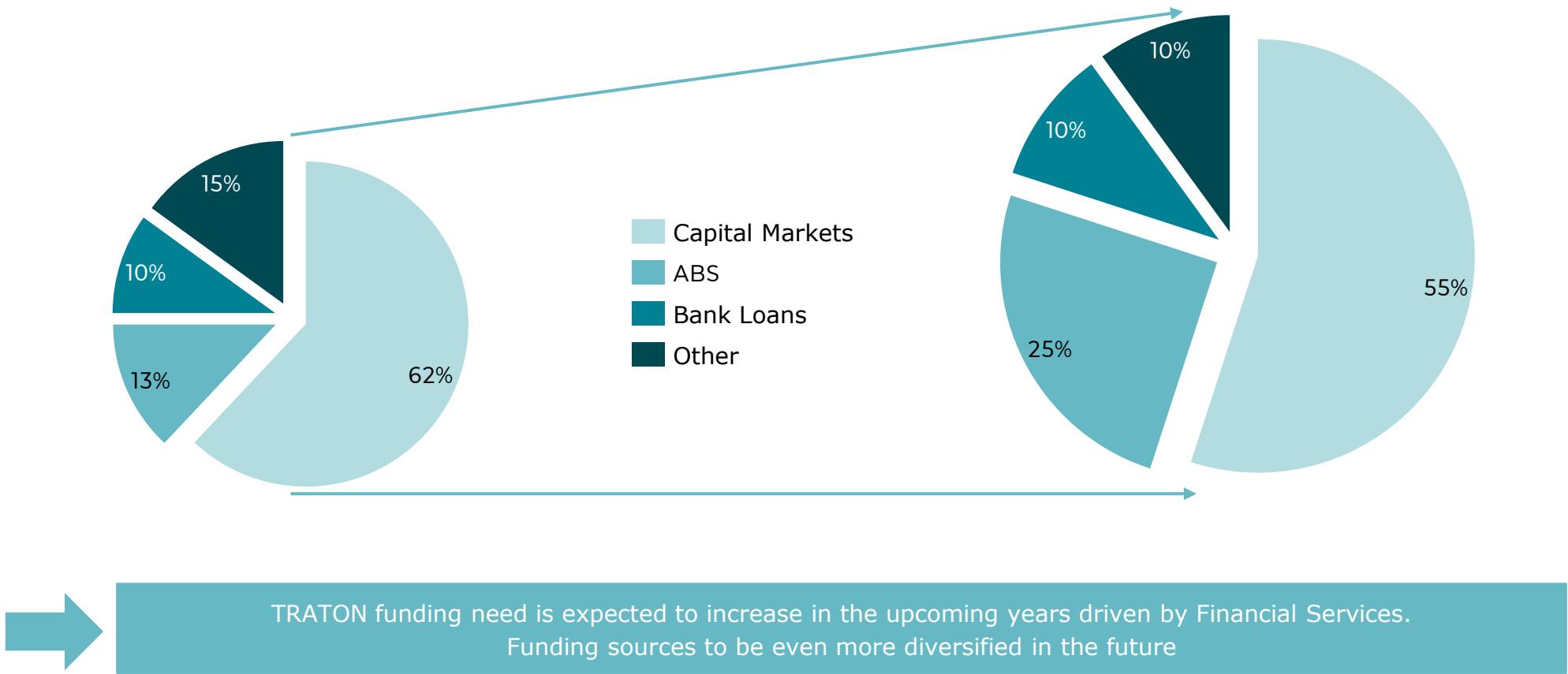
Outstanding debt and maturity profile (€ bn)¹



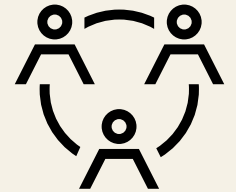
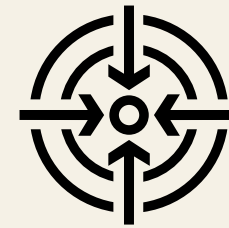
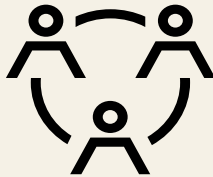
SUSTAINABLE TRATON FINANCIAL SERVICES FUNDING STRATEGY TO BE MORE COMPETITIVE AND RESILIENT FOR CUSTOMERS

TFS Funding Q1 2025

... strategic target funding



WHY TRATON IS AN ATTRACTIVE INVESTMENT



Resilience and strong competitive position due to **diversified regional and brand portfolio** in attractive global growth markets and profit pools

State-of-the-art products and services strongly geared towards future trends in order to **capture the opportunities in our industry**

Substantial potential from **leveraging know-how of brands and TRATON Modular System** while **driving the transformation towards a sustainable future**

Key milestones reached to **establish a global captive and integrated TRATON Financial Services business**

Clear **financial policy** and **commitment to execute on financial targets. Aim to de-lever TRATON industrial business** to enhance stand-alone capital structure

Strong support from **majority shareholder Volkswagen** (87.5% ownership), evidenced **by credit support for external ratings** (BBB stable and Baa2 positive by S&P / Moody's respectively)

4. CONTACT DETAILS

TRATON TEAM



Börje Wigfeldt
Head of Group Treasury
+46 8553 53792
borje.wigfeldt@se.traton.com



Ursula Querette
Head of Investor Relations
+49 152 021 52 400
ursula.querette@traton.com



Carl Lundin
Head of Financial Services Treasury
+46 7016 53660
carl.lundin@tratonfs.com



Thomas Paschen
Analysts and Investors, Consensus, Private Investors
+49 170 907 34 94
thomas.paschen@traton.com



Philipp Lotz
Head of Corporate Funding
+49 173 4216747
philipp.lotz@traton.com

THANK YOU!

